

# DEVELOPMENT DIRECTOR

Ready for a challenge?  
Want to be part of something huge?

**SDL Group Services**

**Chilwell**

## What We Do

Wise Living is an exciting, new business, which will provide high-quality, purpose-built housing for the private rental market.

Our aim is to revolutionise the private rental sector by challenging existing standards, creating and nurturing communities and, ultimately driving better living standards for our customers and tenants. By bringing together an institutional investor, powered by ICG LongBow and a national property services firm, driven by SDL Property Management, we are uniquely placed to provide all services seamlessly from under one roof – from site identification and development through to letting and maintenance of our properties.

With an ambitious plan to deliver thousands of new homes over the next three years, Wise Living is perfectly positioned to take the lead in this growing market.

## Our Homes and What we Care About

Revolutionising our customer experience is what drives us and we thrive on shaking up industries and doing what it takes to provide our customers with exceptional living standards and service.

We see ourselves as more than just a housing provider; we believe in creating an innovative approach to delivering new homes, fostering a sense of community and creating real and sustainable family and neighbourhoods.

*Love* OUR  
CUSTOMERS

*DARE* TO BE  
DIFFERENT

MAKE IT  
BETTER

### Your life as a Director of Development

Managing and working with a number of development partners, a key part of this role will be to develop and nature these relationships. You'll take ownership for driving the delivery of housing units as well as driving forward our strategic growth and investment programmes, with plans to build nearly 3,500 houses and flats over the next five years. With 200 units currently contracted, and a pipeline of 1,000+ units over the next year, your challenge will be to build and develop a team that's capable of pulling this plan off.

### What You'll do

You'll take responsibility for all pre-contractual relationships, which will involve liaising with both Land Agents and Contractors, visiting sites to assess and evaluate the viability of profitability of potential developments.

You'll prepare draft development and financial programmes and due diligence reports, highlighting any associated risks and constraints regarding site locality and deliver comprehensive site risk mitigation profiling, reporting and recommendations for control and risk monitoring.

Seeking out profitable new business opportunities, and working closely with clients, legal and finance colleagues, you'll be managing contract negotiations for both land purchases and Construction (JCT) and be responsible for the development and procurement process to ensure effective delivery of programmes to time and to budget.

You'll also focus on maintaining and upgrading as necessary policy, procedure and briefing documentation relating to consultants and contractors, selection and compliance, and building design briefing matters, in addition to the other specific standards set by the Group.

Your relationship with our investors will be pivotal to the role and you'll take ownership of preparing and updating end to end Investment Appraisals and site applications to achieve qualified project status sites with the funder.

## DEVELOPMENT DIRECTOR

Commercially focused will mean that you continuously review the performance of consultants and contractors (including employers' agents) and take appropriate action to secure efficient performance, involving key stakeholders in the design and procurement of new housing together with title and search information.

### What We're Looking For

The Development Director will help deliver the Group's ambitions to build on its reputation as an innovative and high-volume house-builder. You'll build a development team to deliver high profile schemes and secure and create new business opportunities and you'll be prepared to roll your sleeves up and get stuck in right from the start.

You should have a proven track record of successfully managing/ running a large or regional house building programme including site and property acquisition. You'll have a detailed understanding of contracts and procurement along with a hands-on approach to project managing large capital projects including effective risk and budget management.

You'll be able to evidence a career in securing new business, have significant experience within the construction industry, be suitably qualified along with demonstrating an excellent network of connections within the house-building and contracting sectors.

You'll have a natural affinity to work effectively and establish positive relationships with all stakeholders in a way that establishes confidence, credibility and trust acting as an ambassador of our brand at all times. You'll be an inspirational and innovative leader who will seize the potential of this role, be driven to deliver high quality solutions and services and embrace opportunities to maximise results.

### How to apply

Write an email telling us why this job's got your name on it. Attach your CV. Press send.

[recruitment@sdlgroup.co.uk](mailto:recruitment@sdlgroup.co.uk)

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