

Do you currently work in Auctions?

Ready for your next challenge?

**SDL Auctions**

**Birmingham**

## What we do

SDL delivers national coverage across the board, in surveying, mortgage services, auctions, property management, lettings and estate agency. In all areas, our revolutionary spirit has the customer at its heart. We are one of the UK's largest property auction networks, helping corporate and private customers buy and sell residential, commercial and agricultural property and land. Passionate about providing customers with sensational service, we strive continuously to find ways of making their life easier and better through improvements and innovations that are shaping the future of our industry.

## What we care about

Revolutionising our customers' experience is what drives us each and every day at SDL. We thrive on shaking up the industry and doing what it takes to make customers' lives easier and better. Because they deserve more and we want to be the ones to wow them.

We believe our greatest asset is our people and by empowering them to make a difference our people can become the best they can be.

## Your life as Head of Commercial Auctions

Based in Birmingham with the wider Auctions team, you will be responsible for growing the Commercial Auctions business in the Midlands. You'll thrive in an autonomous capacity as you take ownership of the Auction process from valuation to listing to sale! With a natural empathy for customers and a desire to always do the right thing you'll always hit the spot for both our customers and the business. You'll have a commercial edge, able to spot opportunities to understand market trends and look ahead to drive the business forward.

*Love* OUR  
CUSTOMERS

*DARE* TO BE  
DIFFERENT

MAKE IT  
BETTER

## What you'll do

- Build open and positive relationships with Customers and Clients alike, you'll be on hand to assist them with anything they need ensuring their expectations are managed and exceeded where possible.
- Manage all aspects of the Commercial Auction operations autonomously and develop slick procedures that will make it better for everyone involved.
- Value and list properties for Auction whilst keeping an eye out for other opportunities
- Support projects and other initiatives working with the wider Auctions team.

## Who we're looking for

We're looking for a silver-tongued self-starter who uses their initiative to embrace every opportunity to maximise results, and also;

- An autonomous professional with either commercial or property experience who can operate at all levels with a strong commercial acumen and customer focus.
- Valuation or surveying experience (commercial properties preferably)
- Excellent communication skills at all levels, from the general public to corporate clients and senior business leaders.
- The ability to spot future trends in the industry, building the relevant business case to continue to drive the business forward
- Eligibility to work in the UK and everything it takes to successfully complete pre-employment screening

And, ideally, but not vitally:

- RICS qualification or similar

## How to apply

Write an email telling us why this job's got your name on it. Attach your CV. Press send [recruitment@sdlgroup.co.uk](mailto:recruitment@sdlgroup.co.uk)

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